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GRADUATE JOBS at AFRIKANET / Culham Center

GRADUATE SALES / ONLINE SALES / MEDIA SALES / SALES SUPPORT - AFRICA

Job Title: GRADUATE SALES / ONLINE SALES / MEDIA
SALES / SALES SUPPORT
City / Town: Oxford/Culham
Company name: AFRIKANET
Company sector: IT & INTERNET by SATELLITE
Pay: £8-15k Basic + Bonuses [2 to 8 %] if you are a
Dynamic Graduate, uncapped earning.

- New business development in English speaking countries in AFRICA
- Handling in-coming leads and developing account strategies for revenue growth
- Building and maintaining strategic relationships with valuable PREMIUM CUSTOMMERS
- Face to face on business trip or ePresentation and telephone presentations and eSales
- Have complete awareness and control over their accounts and be able to communicate information quickly and accurately and achieve targets.
- Creating innovative marketing plans for your own clients
- Working with both partners in Africa and direct clients

To apply: jobs@afrikanet.net

We offers 27 days holiday not including bank holidays, 100% fully Flexible hours, you work when you want but make sure JOBS AND SALES TARGETS ARE ACHIEVED. Monthly appraisal. 3 months trial

GRADUATE WEBMASTER

Job Title: Graduate Junior PHP Web Developer
City / Town: Oxford/Culham
Company name: AFRIKANET
Company sector: IT & INTERNET by SATELLITE
Pay: £12,000 - £18,000

The ideal candidate will have a degree in computer science or a software engineering degree, with experience working with PHP 5, hand coding (X)HTML, CSS/CSS2 and MySQL.

Good knowledge of Dreamweaver, FrontPage, graphic design etc ...

To apply : jobs@afrikanet.net 3 months trial compulsory

Afrikanet Oxford Consultech Int'l Project - NST&T Univers Phone UK Ltd

Reg Number: 0380 4593 VAT Number:GB 724 8541 26

Head Office: Hydra House, 26 North Street, TN24 8JR Ashford Kent. ENGLAND

Oxford Office : Oxford Culham Innovation Center, Science Center, Building D5, OX14 3DB OXFORD – United Kingdom

Tel: +44 1865 408 365 Fax: +44 207 900 6479 E-Mail: contact@Afrikanet.net

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(i) Customer Account Manager – (ii) Business development

Needed Urgently!!!

Job id: NSTT/AFK-01/CAM--DC

Location: Oxford Office- Need local candidate base in Oxfordshire or closest Berkshire
Salary: **Salary between £6K-£15K base + 8% OTE** uncapped commissions after a monthly minimum turnover.
Job type: Permanent or Part-time
To fill by June/July/Aug 2009

We are NST&T Afrikanet Oxford UK Ltd , Telecom company base in Oxford Culham Science Center and providing High Speed Internet broadband by satellite to remote customers in Africa (Bank, ISP, corporate, Cyber Community, NGO, University etc ...).

We are offering for a quick start anytime from June or July 2009 for a short or a long period of time, on a flexible hours, part time or full time if motivated and available, permanent position or part-time position or an Internship or a Year out to valuable candidates, students or post graduates allowing them to have a foot in a growing company in this Oxford Science Center area working to bridge the digital divide toward Africa.

Works are on the field of:

- 1- Telecommunication Engineering: Satellite Telecommunication, Virtual Network Operator Design, RF implementation or Computer Science: Small Network design, WiMax, WLAN, WiFi etc ... with customer support.
- 2- Business Development: Design and implement strategy to grow in sales and Projects in our market area in Africa.
- 3- Customer Account Manager - Debt Collector: Debt Collector & Customer Account Manager, Dispute Prevention, Dispute Resolution, Experienced telephone negotiators, you should possess a positive, friendly & firm telephone manner, Good listener & communicator, with a mature and responsible attitude to work. Experience in either collections, sales or credit control would be an advantage.

Please address valuable candidate CV to jobs@afrikanet.net

We offers 27 days holiday not including bank holidays, 100% fully Flexible hours, you work when you want but make sure JOBS AND SALES TARGETS ARE ACHIEVED or get your Manager to do it. Monthly appraisal. 3 months trial.

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eSales Agent

Job id: NSTT/AFK-02/eSL

Location: Oxford Office- Need local candidate base in Oxfordshire or closest Berkshire
Salary: **Salary between £6K-£15K base + 8% OTE** uncapped commissions after a monthly minimum turnover.
Job type: Permanent or Part-time
To fill by June/July/Aug 2009

We are NST&T Oxford Consultech Afrikanet, base in Oxford Science Center at Culham, providing to Africa Internet broadband by Satellite using the VSAT technology and all related equipment WiFi, WiMax, WLAN, LRPC etc ... www.Afrikanet.net

International Customers, 85% of our projects are export only. Young and private own company, we still on a 20 to 30% growth track every year and want to consolidate.

We are looking to speak with an eSales Agent to work for us, customer focused and able to deal with several organizations in Africa. Speaks and write good English. French, Spanish or Portuguese will be a plus. The candidate will be expected to make a key contribution from day one to remain in position after a trial period of 6 weeks. Location: Oxfordshire, Abingdon, Culham Science park. Assign : Mobile Phone, lap-top, expenses travelling budget

As well as working in a busy and International environment you will receive the benefits of being involved in overseas travelling and negotiations meetings to close sales or consolidate account to increase your international skills and knowledge.

Description:

Account Manager and eSales Agent Key Responsibilities: - Pro-actively deal in promoting Export VSAT Broadband and associated products to our independent dealer and reseller channel in Africa – Professionally doing account management of existing accounts - Identify, qualify and target new accounts - eMail actif to provide answers to inquiries within the next 2 hours of receiving it, Achieve personal monthly volume and gross sales targets - Promote our products and name using web marketing and search engine tools - Work effectively as part of the Sales & Account team or our Remote Workers Network in Africa to achieve targets.

Candidates should Hold Account Manager Qualifications or eMarketing and Sales Qualifications and few Experience: - Proven track record of sales gained in a similar industry are not necessary but self motivation is key for the roles –

Excellent sale closing skills and strong telephone voice personality , Computer literacy - Ability to work base on targets - Highly driven and self motivated please do not hesitate in contacting us or email your CV to job@afrikanet.net

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